We will contribute to the development of a more secure society with a striving spirit and through cooperative effort.

Decrease and downsizing of financial institution branches in Japan
Change in retail business conditions in Japan and increase of non-cash transactions
Rapid market expansion in emerging countries
Foreign currency risk
Acceleration of cloud computing
Escalation of price competition

Sluggish business growth overseas
Increased dependence on profits from domestic markets
Increased future risk due to dependence on core products
Realignment of production structure for expansion of overseas production
Aging and uneven age distribution of workforce

Introduction of International Accounting Standards
Revisions of BIS Regulation (capital adequacy ratio, operational risk)
Consumption tax revision
Strengthening of environmental regulations and heightening of environmental awareness
【Long-Term Basic Policy】
Create new value through “superb manufacturing technique” and pursue dreams for the future
Seek sustained corporate growth together with society through CSR activities

【Long-Term Performance Targets】 (FY0218)
- Consolidated net sales: ¥220 billion
- Consolidated operating margin: 12%

【Long-Term Basic Strategy】

○ Business Strategy
- Domestic operations:
  Capture untapped markets and introduce new products
- Overseas operations:
  Capture new markets and establish a profit-earning model in emerging economies
- New businesses:
  Establish operations in the non-money-handling field

○ Constitutional Strategy
- Develop pioneer technologies to become part of GLORY’s backbone strengths and apply inimitable excellence in “manufacturing technique”
- Realize QCD (quality, cost, delivery) that supports the business strategy

○ Corporate Management Strategy
- Establish a solid business infrastructure of the Group and develop global human capital
- Maximize synergies of Group management