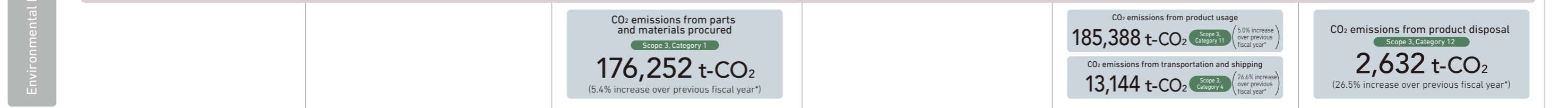
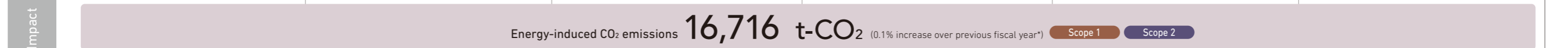
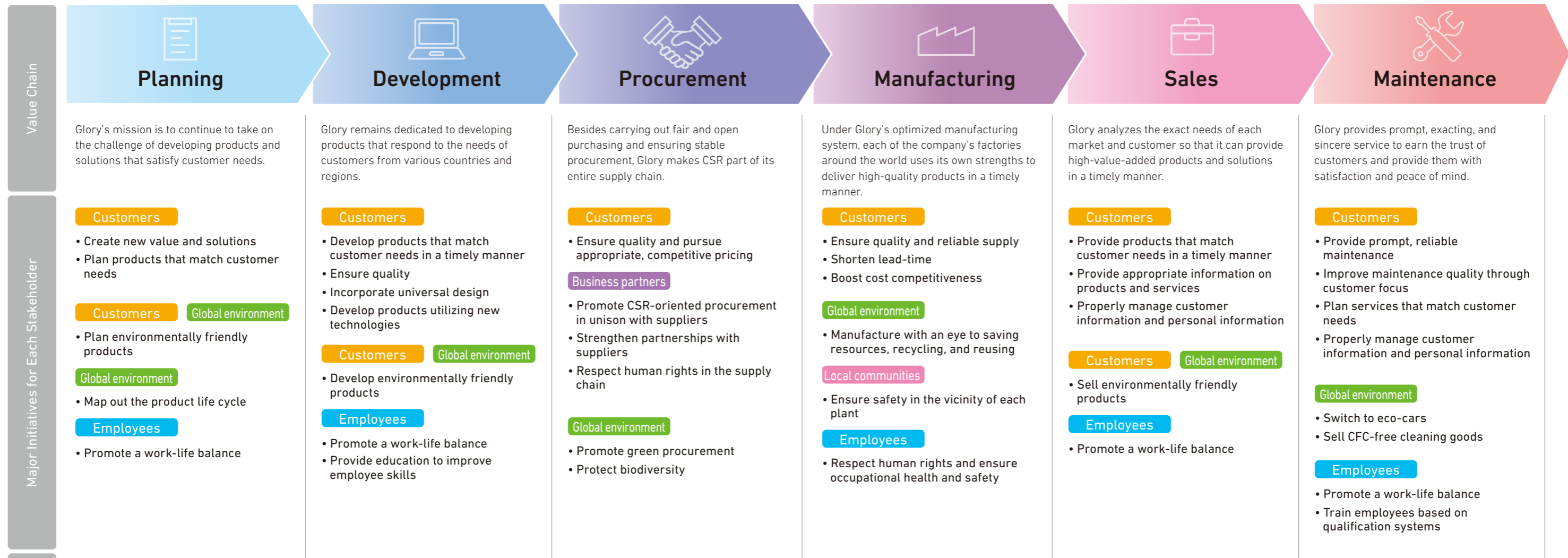
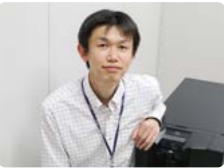







Major CSR Initiatives in the Value Chain

These are the major initiatives that the Glory Group is carrying out for each stakeholder category in the value chain.



<p>Voices</p> <p>Quickly responding to social change</p>  <p>Kiyooki Kobayashi Product Planning Department, Product Management Division, Marketing Management Office, International Business</p> <p>Amid globalization and the diversification of customers' needs in line with changes in the social environment, we maintain a sense of speed as we work to respond to those needs. We will continue to apply leading technology as we plan products that provide our customers with new value.</p>	<p>Aiming to provide products and services that are easy to use</p>  <p>Jyunichi Ichikawa Industrial Design Division, Development Headquarters</p> <p>We regard essential usability as the key focus of product design and aim to create products that are easy for our customers to use. We endeavor to offer ever-better products by always adopting the point of view of the user, and flexibly adjusting our ideas and methods of approach.</p>	<p>Promoting CSR-oriented procurement in unison with our suppliers</p>  <p>Miho Kakinuma Purchasing Procurement Department, Purchasing Division, Production Headquarters</p> <p>We procure the electronic parts—such as motors and switches—that are used in coin and banknote recyclers and other products that we offer worldwide. As well as working to ensure the stable procurement of parts, we are communicating actively with our suppliers as we together pursue CSR-oriented procurement.</p>	<p>Dedicated to constantly returning to our foundations</p>  <p>Aki Morimoto Production Engineering Department 2, Himeji Factory, Production Headquarters</p> <p>On a daily basis we work on creating the work manual that is the foundation of our manufacturing. In order to manufacture products with quality stability, we include in the manual not only assembly procedures but also quality standards and knowhow. We aim to create a work manual that is easy to understand for our employees in Japan and overseas.</p>	<p>Providing optimum solutions</p>  <p>Mizuki Matsuoka Retail Market Sales Planning Department 1, Sales Planning Division, Domestic Business Headquarters</p> <p>We oversee coin and banknote recyclers that carry out cash management within stores, and we conduct sales activities to customers throughout the retail market in Japan. We work to understand our customers' business issues and operational configurations and to offer them optimum solutions in line with those needs.</p>	<p>Aiming to improve customer satisfaction</p>  <p>Ryota Uehara Field Service Planning Department, Customer Service Division, Service Headquarters</p> <p>Under the "no downtime" concept for our products, we offer a monitoring service for open teller systems. As well as having customers able to use our products with peace of mind, we will continue to plan high-value-added services that help solve their problems.</p>
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*CO₂ emission increases over the previous fiscal year are due to increases in production volume.