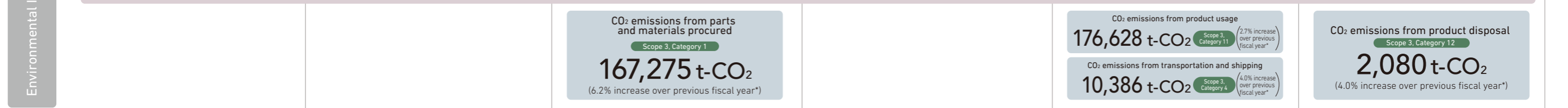
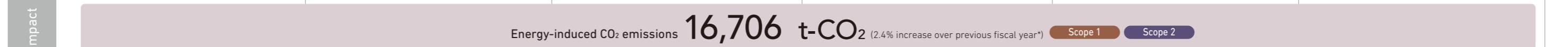
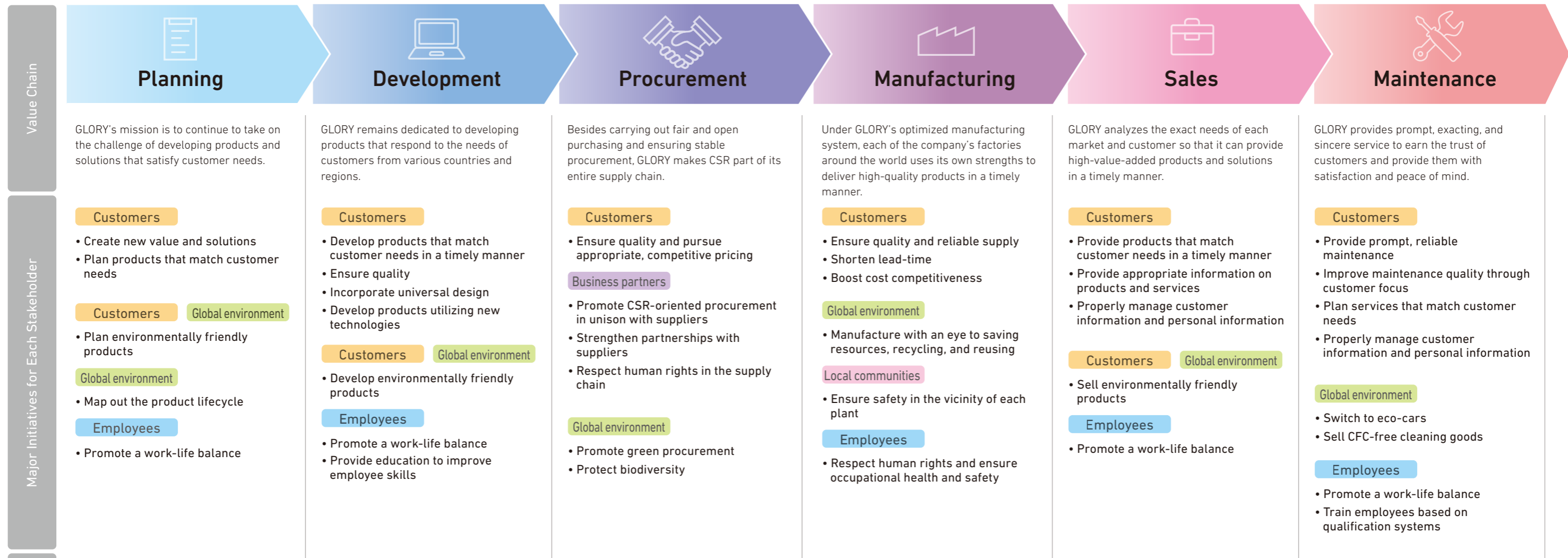


# Major CSR Initiatives in the Value Chain

These are the major initiatives that the GLORY Group is carrying out for each stakeholder category in the value chain.



<p><b>Constantly Pursuing New Value</b></p> <p>Tomoyuki Dewa Product Planning Department, Domestic Business Headquarters</p>  <p>I work day in and day out planning new products and replacement products to respond to the increasingly diverse needs of our customers. We will continue to come up with products that create new value by using advanced technologies such as artificial intelligence (AI) and Internet of things (IoT).</p>	<p><b>Developing Products That Exceed Customer Expectations</b></p> <p>Shigeko Fumino Design Department 2, System Development Division</p>  <p>It's my job to contribute to the timely development of products that customers require. I also cooperate with our planning, sales, and maintenance divisions so that we can determine customers' latent needs and provide them with products that exceed their expectations.</p>	<p><b>Building a Relationship of Trust</b></p> <p>Takashi Komiyaji Purchasing Procurement Department, Purchasing Division, Production Headquarters</p>  <p>I work in the purchasing of parts such as steel plates, resin, and rubber from our domestic suppliers. I strive to maintain a relationship of trust with suppliers and consider various risk factors to ensure that we have a stable supply of the parts we need.</p>	<p><b>Teaching Workers the Fundamentals of Quality</b></p> <p>Kiyotaka Sasou Production Department 1, Himeji Factory, Production Headquarters</p>  <p>It goes without saying that first and foremost in the assembly process is ensuring that every single screw is tightened and that there are zero defects. I strive to train my subordinates and carry out constant improvements so that all workers have complete confidence in GLORY quality and can enjoy the rewards of their job.</p>	<p><b>Promoting Optimal Solutions for Financial Institutions</b></p> <p>Chiaki Seya Solution Business Promotion Department, Finance Market Sales Division, Domestic Business Headquarters</p>  <p>I promote new solutions that utilize digital form-entry machines to financial institutions throughout Japan. The aim is to minimize the workload for both customers and financial institutions, while facilitating services that provide greater convenience to customers.</p>	<p><b>Providing Customer Solutions Through New Services</b></p> <p>Asuka Tachi Service Planning Department, Customer Service Division, Service Headquarters</p>  <p>We provide monitoring services for open teller systems to ensure that GLORY products have zero downtime. We will continue to plan services that will allow customers to use GLORY products stress-free and that will boost their workplace efficiency.</p>
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\*CO<sub>2</sub> emission increases over the previous fiscal year are due to increases in production volume.