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Company name: GLORY LTD.

Representative: Hirokazu Onoe, President

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Securities Code: 6457

Stock Exchanges: Tokyo, Osaka (1st Sections)

Accounting Term: March

## Newly-developed Banknote Recycler, the RBG-100, for Financial Institutions in Overseas Markets

- the highest counting speed\* in the industry and large storage capacity to cope with high-volume deposits for more streamlined operations -

Note \*: of the banknote recyclers for financial institutions

GLORY has developed the RBG-100 banknote recycler for overseas financial institutions which has highest counting speed in the industry. The RBG-100 will be released in the United States on January 24, 2012.

## Main features:

- 1. Small footprint and large storage capacity
  - Due to its compact size, the RBG-100 can be installed under high counters and store as many as 17,000 banknotes, the largest volume in the industry. (3 times as much as existing machines)
- 2. Open hopper, enabling continuous counting
  - The open hopper can accept up to 300 banknotes at once. Because banknotes can be additionally set as needed, large volume banknotes can be accepted continuously and efficiently.
- 3. Has a function of recording serial numbers of banknotes, first as banknote recyclers for bank windows.
- 4. The highest counting speed\* in the industry (10 banknotes per second).

In recent years, more overseas financial institutions have been increasing their efforts to provide wider services by providing customers with various financial products, loans, etc. through face-to-face communication. When customers visit branches for depositing and withdrawal of money, it is a golden opportunity for banks to have direct contact with them. To secure time for such purpose, bank tellers are required to handle money smoothly and accurately and, against this background, more banknote recyclers for bank tellers have been installed these days.

On the other hand, in addition to operations at bank windows to handle small amount of money of individual customers, though the frequency is low, there are also cumbersome and time-consuming jobs such as accepting large-volume sales proceeds from corporate customers and back-office activities to process a lot of banknotes/coins for ATMs and safes. Currently such operations are processed by single-function banknote counters and banks face various issues in effective utilization and strict control of funds.

To meet the market needs as mentioned above, the RBG-100 can store, despite of its size small enough to be installed under high counters at bank windows as many as 17,000 banknotes, the highest in the industry\*, thus making itself suitable for operations other than small volume processing at windows. The RBG-100 is an

epoch-making banknote recycler that can achieve both efficient and strict operations for three different categories, namely "small volume operation", "large volume operation" and "teller operation".

The RBG-100 can handle money processing associated with money deposits and withdrawals accurately and at the highest counting speed in the industry, reducing the burden of tellers and maximizing the use of funds by recycling accepted cash.

Because all banknotes are stored in the machine after their serial numbers are read and recorded, cash can be controlled in a strict way. Thanks to cabinet, it is possible to omit reconciliation of cash in the machine at the end of each day or eliminate the necessity of keeping the machine in a safe in the night.

The RBG-100 has a built-in collection box, making collection operations by cash-in-transit companies (CIT) easier. This feature promotes the introduction of this machine into in-store branches.

GLORY plans to add the RBG-100 to its product line as a high-capacity banknote recycler, thus expanding its share in the overseas markets, in addition to the United States, including developing countries where a large amount of banknotes are circulating.

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## **About GLORY LTD.**

GLORY LTD., headquartered in Himeji, Japan, is a pioneer in the development and manufacture of money handling machines and systems. GLORY provides a variety of products built on its leading-edge recognition/identification and mechatronics technology, such as money handling machines, cash management systems, vending machines and automatic service equipment. Committed to meet society's wide-ranging needs, GLORY serves the financial, retail, vending machine, amusement and gaming industries in over 80 countries of world. GLORY employs more than 6,000 people worldwide. For more information about GLORY, please visit GLORY's global website at

http://www.glory-global.com/

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